

What a way to start the New Year! We can now provide you with more Northland quality products at competitive prices and work with you to write even more business.

Broadened driver criteria

- Lower minimum experience requirements
- Greater flexibility with the number and kinds of violations
- Increased allowance in number of chargeable accidents

Broadened reporting policy program

- Fleet – a no minimum premium option is available
- Reporting policies - available for all size accounts

Broadened classes

- Hazardous materials – commodities requiring \$5 million limit are acceptable
- General liability – trucking with farm operations
- Transit mixers – special consideration for agents with truck authority
- Race car haulers – acceptable if for hire CDL drivers (liability and physical damage)

Update on coverage expansion

- Contingent cargo is now offered for truck companies that have brokerage in a separate name

Expanded pricing tiers

- To be even more competitive, Northland has expanded its pricing tiers



Pacific International Underwriters

627 Dayton Street, P.O. Box 2007
Edmonds, WA 98020
800.562.8403 ~ 425.775.9046 (fax)

www.piuinc.com